

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Unaudited		Audited	
	Six months ended	Six months ended	Year ended	
	Note	30 Sept 13 N\$'000	30 Sept 12 N\$'000	31 Mar 13 N\$'000
Revenue		288,253	247,455	462,771
Cost of sales		(234,955)	(192,140)	(365,120)
Claims incurred		(3,670)	(10,736)	(11,095)
Gross profit		49,628	44,579	86,556
Other income		3,448	3,368	6,032
Investment income from operations	5	5,018	7,482	11,378
Operating and administrative expenses	5	(56,243)	(56,628)	(115,705)
Operating loss		1,851	(1,199)	(11,739)
Investment income		4,121	4,333	7,376
Operating profit / (loss) before financing costs		5,972	3,134	(4,363)
Financing costs		(2,622)	(1,952)	(3,895)
Profit / (Loss) before taxation		3,350	1,182	(8,258)
Taxation		(1,427)	506	(1,154)
Profit / (Loss) for the period		1,923	1,688	(9,412)
Total comprehensive income for the period		1,923	1,688	(9,412)
Total comprehensive income attributable to:				
Owners of the Company		1,923	1,688	(9,412)
Earnings per share				
Basic earnings / (loss) per share (cents)	8	3.60	3.16	(30.09)
Diluted earnings / (loss) per share (cents)		3.60	3.16	(30.09)
Number of shares in issue (000's)		53,443	53,443	31,280

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Unaudited		Audited	
	30 Sept 13	30 Sept 12	31 Mar 13	
	Note	N\$'000	N\$'000	N\$'000
ASSETS				
Non-current assets				
Property, plant and equipment		157,359	124,735	145,539
Intangible assets		635	316	689
Investments		18,950	14,761	19,267
Loans to associated companies		-	7,500	-
Loans and receivables		152,416	167,519	160,381
Deferred tax assets		5,510	2,937	5,968
Current assets		334,870	317,768	331,844
Total assets		617,073	490,212	582,598
Current assets		951,943	807,980	914,442
EQUITY				
Stated capital		129	129	129
Revaluation reserve		46,243	46,243	46,243
Contingency reserve		14,980	9,297	12,506
Retained earnings		19,835	34,696	20,386
Total equity		81,187	90,365	79,264
LIABILITIES				
Non-current liabilities				
Interest bearing loans and borrowings		21,080	7,816	4,989
Deferred tax liabilities		13,157	14,528	12,720
Current liabilities*		34,237	22,344	17,709
Insurance contract liability		836,519	695,271	817,469
Other current liabilities		719,099	584,288	700,269
Total liabilities		117,420	110,983	117,200
Total equity and liabilities		870,756	717,615	835,178
		951,943	807,980	914,442

* Included in current liabilities is the insurance contract liability. Premiums received under this liability are invested in terms of the insurance act enacted in Namibia with the result that certain investments are of a long-term nature.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW

	Unaudited		Audited	
	Six months ended	Six months ended	Year ended	
	Note	30 Sept 13 N\$'000	30 Sept 12 N\$'000	31 Mar 13 N\$'000
Cash flow from operating activities		19,006	(46,726)	(48,541)
Cash generated from / (utilised by) operations		4,121	4,333	7,376
Investment income from operations received		(2,622)	(1,952)	(3,895)
Interest paid		-	2,114	-
Ordinary dividends received		-	(323)	(400)
Taxation paid		-	(323)	(400)
Net cash generated from / (utilised by) operating activities		20,505	(42,554)	(45,460)
Net cash (utilised by) / generated from investing activities		(7,978)	20,243	(7,739)
Net cash generated from / (utilised by) financing activities		51,857	(6,051)	95,973
Net increase / (decrease) in cash and cash equivalents		64,384	(28,362)	42,774
Cash and cash equivalents at beginning of period		252,470	209,696	209,696
Cash and cash equivalents at end of period		316,854	181,334	252,470

CONDENSED SEGMENT REPORT

	Unaudited		Audited	
	Six months ended	Six months ended	Year ended	
	Note	30 Sept 13 N\$'000	30 Sept 12 N\$'000	31 Mar 13 N\$'000
Segment assets				
Motor retail		213,419	236,223	192,083
Furniture retail		135,776	116,805	117,140
Insurance & Finance		790,870	662,979	761,878
		1,140,065	1,016,007	1,071,101
Head office and eliminations		(188,122)	(208,027)	(156,659)
		951,943	807,980	914,442
Segment revenue				
Motor retail		242,004	195,026	361,496
Furniture retail		34,223	31,218	64,203
Insurance & Finance		23,075	28,969	58,596
		299,302	255,213	484,295
Head office and eliminations	6	(11,049)	(7,758)	(21,524)
		288,253	247,455	462,771
Operating profit / (loss) after taxation				
Motor retail		4,732	1,054	(8,825)
Furniture retail		2,389	1,025	2,375
Insurance & Finance		4,151	5,221	13,262
		11,272	7,300	6,812
Head office and eliminations	6	(9,349)	(5,612)	(16,224)
		1,923	1,688	(9,412)

RECONCILIATION BETWEEN EARNINGS & HEADLINE EARNINGS

	Unaudited		Audited	
	Six months ended	Six months ended	Year ended	
	Note	30 Sept 13 N\$'000	30 Sept 12 N\$'000	31 Mar 13 N\$'000
Profit / (Loss) for the period, net of taxation		1,923	1,688	(9,412)
Profit on disposal of property, plant and equipment		(44)	-	(159)
Headline earnings / (loss)	7	1,879	1,688	(9,571)
Headline earnings / (loss) per share (cents)		3.52	3.16	(30.60)
Diluted Headline earnings / (loss) per share (cents)		3.52	3.16	(30.60)

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Unaudited		Audited		
	Stated capital	Revaluation reserve	Contingency reserve	Retained earnings	
	N\$'000	N\$'000	N\$'000	N\$'000	
Balance at 1 April 2012	129	46,243	9,196	63,109	118,677
Total comprehensive income	-	-	-	1,688	1,688
Profit for the period	-	-	-	1,688	1,688
Transfers to retained earnings	-	-	101	(101)	-
Transfer to contingency reserve	-	-	101	(101)	-
Contributions by and to the owners of the Group	-	-	-	(30,000)	(30,000)
Dividends to equity holders	-	-	-	(30,000)	(30,000)
Balance at 30 September 2012	129	46,243	9,297	34,696	90,365
Total comprehensive income	-	-	-	(11,101)	(11,101)
Loss for the period	-	-	-	(11,101)	(11,101)
Transfers to retained earnings	-	-	3,209	(3,209)	-
Transfer to contingency reserve	-	-	3,209	(3,209)	-
Contributions by and to the owners of the Group	-	-	-	-	-
Dividends to equity holders	-	-	-	-	-
Balance at 31 March 2013	129	46,243	12,506	20,386	79,264
Total comprehensive income	-	-	-	1,923	1,923
Profit for the period	-	-	-	1,923	1,923
Transfers to retained earnings	-	-	2,474	(2,474)	-
Transfer to contingency reserve	-	-	2,474	(2,474)	-
Contributions by and to the owners of the Group	-	-	-	-	-
Dividends to equity holders	-	-	-	-	-
Balance at 30 September 2013	129	46,243	14,980	19,835	81,187

NOTES TO THE FINANCIAL INFORMATION
1. BASIS OF PREPARATION

The condensed consolidated interim financial statements have been prepared in accordance with the recognition and measurement requirements of International Financial Reporting Standards (IFRSs), the presentation and disclosure requirements of IAS 34: *Interim Financial Reporting* and the Companies Act of Namibia. The accounting policies are consistent with those applied for the year ended 31 March 2013. At the date of authorisation of these condensed consolidated interim financial statements, there are standards and interpretations which were effective. The Group has adopted all relevant standards which haven't led to any material changes. The Group has chosen not to early adopt any standards and interpretations not yet effective on or after 1 April 2013. The condensed consolidated interim financial results are unaudited and have not been reviewed by the auditors.

2. FOREIGN CURRENCY

The Group's functional and presentation currency is the Namibian Dollar, as the Company's primary listing is on the Namibian Stock Exchange (NSX).

3. COMPARATIVE FIGURES

The comparative information for the six months ended 30 September 2012, is consistent with the accounting policies and basis of presentation applied to both the current interim financial period and the previous financial year ended 31 March 2013.

4. RELATED PARTIES

During the period under review, certain companies within the Group entered into transactions with each other. These intra-Group transactions have been eliminated on consolidation. Related parties remains unchanged from that reported at 31 March 2013. Refer to the 2013 Integrated Annual Report.

5. REVIEW OF OPERATIONS
Overview of first six months

Positive growth in revenue were achieved compared to the previous six months. Growth was achieved in both the motor and furniture segments due to intensified management focus.

The decrease in operating and administrative expenses is mainly due to unbundling costs of N\$1 million incurred during the six months ended September 2012 that was not repeated in the current period under review. Investment income from operations was significantly lower at 30 September 2013 in comparison with the six months ended 30 September 2012. A significant portion of the decrease in investment income relates to the N\$2.5 million downward fair value adjustment in the Nictus Limited strategic shareholding investment.

6. SEGMENT RESULTS

There was no change in the segments from the 31 March 2013 Integrated Annual Report.



Motor retail: Revenue increased significantly by 24% and profit after tax more than 300% compared to the six months ending 30 September 2012. These increases are mainly attributed to the availability of the new Isuzu range of vehicles.

The new dealership in Ongwediva was officially opened during October 2013. The new premises is modern and positive feedback was received from clients in respect of the new facilities available.



Furniture retail: Revenue increased by 10% in comparison to the previous period. Profit increased significantly compared to the first six months of the prior year by more than 100%. The results from the increased focus on our marketing strategies throughout Namibia is becoming evident.

The new furniture branch in Ongwediva opened its doors in November 2013. This is quite an exciting opportunity to grow our client base. During January 2014 the Auas Valley Shopping mall will be revamped and we expect that this will cause major disruption in normal business during the period of construction.



Insurance and finance: Segment revenue as well as operating profit for the first six months ended 30 September 2013 decreased by 20% compared to the comparable period. Investment income remains under pressure due to low interest rates and unpredictable capital markets. The continued labour unrest in South Africa negatively affected investors sentiment in equity markets resulting in limited returns.

Investment income remains under pressure due to low interest rates and unpredictable capital markets. The continued labour unrest in South Africa negatively affected investors sentiment in equity markets resulting in limited returns.

7. HEADLINE EARNINGS

For the six month period ended 30 September 2013 the only item that impacted the headline earnings calculation was the profit on disposal of plant and equipment.

8. BASIC EARNINGS PER SHARE

Earnings per share based on profit for the six months ended 30 September 2013 was 3.60 cents (30 September 2012: 3.16 cents), compared to a headline earnings per share of 3.52 cents (30 September 2012: 3.16 cents).

9. INTERIM DIVIDEND

No interim dividend has been proposed by the Board of directors.

10. DIRECTORS

P J de W Tromp was appointed as executive chairman of the Group during August 2013.

11. PROSPECTS

The conclusion of successful negotiations with Goodyear for the acquisition of Trentyre Namibia is very positive. This will increase the group's footprint in Namibia. Refer to the circular issued during December 2013 to shareholders providing more detail about the transaction.

Historically the majority of the Group's earnings are earned in the second part of the financial year and the board is of the opinion that the same will apply in the current financial year.

On behalf of the board:

P J de W Tromp
W O Fourie

Windhoek, 20 December 2013



EXCELLENCE

"We are what we repeatedly do. Excellence then, is not an act but a habit."
Aristotle (384 BC - 322 BC)



COMPANY DETAILS

Company registration number
1962/1735

NSX Share code
NHL, ISIN number: NA000A1J2SS6

Directors
P J de W Tromp (Chairman - Executive)
N C Tromp (Executive) • F R van Staden (Executive)
J J Relief (Executive) • W O Fourie (Executive)

Transfer Secretaries
Veritas Board of Executors (Proprietary) Limited
3rd Floor, Corporate House, 17 Lüderitz Street, Windhoek
P O Box 755, Windhoek, Namibia

Registered Office
3rd Floor, Corporate House, 17 Lüderitz Street, Windhoek
P O Box 755, Windhoek, Namibia

Sponsor on the NSX
Simonis Storm Securities (Pty) Ltd



Nictus Holdings Limited
P.O. Box 755, Windhoek, Namibia
3rd Floor, Corporate House, 17 Lüderitz Street, Windhoek

CONDENSED UNAUDITED INTERIM REPORT

for the six months ended 30 September 2013

- ▶ Group revenue increased by 16% to **N\$288 million.**
- ▶ Gross profit increased by 11% to **N\$49 million.**
- ▶ Net profit after taxation for the period increased to **N\$1,9 million.**
- ▶ The Group's asset base increased by 18% to **N\$952 million.**

