Nictus Holdings Limited

(Incorporated in the Republic of Namibia)

(Registration number 1962/1735)

Share Code: NHL ISIN Code: NA000A1J2SS6

# INTERIM FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2012

	Unau	Audited	
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE	E INCOME		
	Six	Six	77
	months ended	months ended	Year ended
	30 Sept	30 Sept	ended
	12	11	31 Mar 12
Note	N\$'000	N\$'000	N\$'000
Revenue	247,455	251,869	516,346
Cost of sales	(192,140)	(195,283)	(405,324)
Claims incurred	(10,736)	(12,960)	(18,931)
Gross profit	44,579	43,626	92,091
Other income	3,368	3,884	11,635
Investment income from operations	7,482	14,058	21,265
Operating and administrative expenses 5	(56,628)	(50,273)	(103,104)
Operating (loss) / profit	(1,199)	11,295	21,887
Investment income	4,333	1,725	5,851
Operating profit before financing costs	3,134	13,020	27,738
Financing costs	(1,952)	(1,833)	(4,265)
Profit before taxation	1,182	11,187	23,473
Taxation	506	(1,433)	(1,342)
Profit for the period	1,688	9,754	22,131
Other comprehensive income for the period, net of tax	-	7,426	39,901
Total comprehensive income for the period	1,688	17,180	62,032
Total comprehensive income attributable to:			
Owners of the Company	1,688	17,180	62,032
Earnings per share			
Basic earnings per share (cents)	3.16	3,901.60	8,852.40
Diluted earnings per share (cents)	3.16	3,901.60	8,852.40
Number of shares in issue (000's)	53,443	250	250

CONDENSED CONSOLIDATED STATEMENT OF FINA	INCIAL POS			
		30 Sept	30 Sept	21 Mars 10
	Note	12 N\$'000	11 N\$'000	31 Mar 12 N\$'000
	1.000	21.4 000	114 000	2.4 000
ASSETS				
Non-current assets				
Property, plant and equipment		124,735	80,503	120,550
Intangible assets and		24.5	4 050	200
goodwill Investments		316	1,858	380
		14,761	20,489	7,023
Loans to associated companies		7,500	_	7,500
Loans and receivables				
Deferred tax assets		167,519	171,199	196,284
20101104 Cair append		2,937	9,955	4,795
		317,768	284,004	336,530
Current assets		317,700	201,001	330,330
Non-current assets held for sale		490,212	409,397	494,596
non current appear nord for pare			18,849	
Total assets		807,980	712,250	831,120
Total assets		007,500	712,250	031,120
EQUITY				
Share capital		129	129	129
-		123	123	12.
Revaluation reserve		46,243	29,462	46,243
Contingency reserve		9,297	2,988	9,196
Retained income		34,696	51,246	63,109
Total equity		90 365	03 025	110 67
Total equity		90,365	83,825	118,677
LIABILITIES				
Non-current liabilities				
Interest bearing loans and borrowings		7,816	4,776	4,819
Deferred tax liabilities		14,528	12,944	10,393
		22,344	17,720	15,212
		22,344	17,720	15,212
Current liabilities*		695,271	610,705	697,23
Insurance contract liability		584,288	518,697	582,443
Other current liabilities		110,983	92,008	114,796
Total liabilities		717,615	628,425	712,449
<pre>Fotal equity and liabilities  *Included in current liabilities is</pre>		807,980	712,250	831,12

<sup>\*</sup>Included in current liabilities is the insurance contract liability. Premiums received under this liability are invested in terms of the insurance act enacted in Namibia with the result that certain investments are of a long-term nature.

		Unaudited	Audited
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW	~ :	a :	
	Six months	Six months	Year
	ended	ended	ended
	30 Sept	30 Sept	ended
	12	11	31 Mar 12
Note	N\$'000	N\$'000	N\$'000
Cash flow from operating activities			
Cash utilised by operations	(46,726)	(26,292)	(42,380)
Investment income from operations received	4,333	1,294	5,851
	•		
Interest paid	(1,952)	(1,833)	(4,265)
Ordinary dividends received	2,114	12,187	-
Taxation paid	(323)	(652)	(201)
	(40.554)	(45.005)	(40.005)
Net cash flow utilised by operating activities	(42,554)	(15,296)	(40,995)
Net cash flow generated from investing	00 7:5		A
activities Net cash (utilised by) / generated from	20,243	1,691	2,655
financing activities	(6,051)	(19,528)	55,332
Net (decrease) / increase in cash and cash			
equivalents	(28,362)	(33,133)	16,992
Cash and cash equivalents at beginning of period	209,696	192,704	192,704
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Cash and cash equivalents at end of period	181,334	159,571	209,696
	181,334	159,571	
Cash and cash equivalents at end of period	181,334 Six	159,571 Six	209,696
Cash and cash equivalents at end of period	181,334 Six months	159,571 Six months	209,696 - Year
Cash and cash equivalents at end of period	181,334  Six months ended	159,571  Six months ended	209,696
Cash and cash equivalents at end of period	181,334 Six months	159,571 Six months	209,696 - Year
Cash and cash equivalents at end of period	Six months ended 30 Sept	Six months ended 30 Sept	209,696 - Year ended
Cash and cash equivalents at end of period  CONDENSED SEGMENT REPORT	Six months ended 30 Sept 12	Six months ended 30 Sept 11	209,696 - Year ended 31 Mar 12
Cash and cash equivalents at end of period  CONDENSED SEGMENT REPORT  Note	Six months ended 30 Sept 12 N\$'000	Six months ended 30 Sept 11 N\$'000	209,696 Year ended 31 Mar 12 N\$'000
Cash and cash equivalents at end of period  CONDENSED SEGMENT REPORT  Note  Segment assets  Motor retail	Six months ended 30 Sept 12 N\$'000	Six months ended 30 Sept 11 N\$'000	209,696  Year ended 31 Mar 12 N\$'000
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Cash and cash equivalents at end of period  CONDENSED SEGMENT REPORT  Note  Segment assets  Motor retail  Furniture retail	Six months ended 30 Sept 12 N\$'000	Six months ended 30 Sept 11 N\$'000	209,696  Year ended  31 Mar 12 N\$'000  245,546  131,900
Cash and cash equivalents at end of period  CONDENSED SEGMENT REPORT  Note  Segment assets  Motor retail  Furniture retail	Six months ended 30 Sept 12 N\$'000 236,223 116,805 662,979	Six months ended 30 Sept 11 N\$'000 207,025 68,500	209,696  Year ended 31 Mar 12 N\$'000  245,546 131,900 630,537
Cash and cash equivalents at end of period  CONDENSED SEGMENT REPORT  Note  Segment assets  Motor retail  Furniture retail  Insurance & Finance	Six months ended 30 Sept 12 N\$'000 236,223 116,805 662,979 1,016,007 (208,027)	Six months ended 30 Sept 11 N\$'000 207,025 68,500 618,190 893,715 (181,465)	209,696  Year ended 31 Mar 12 N\$'000  245,546 131,900 630,537 1,007,983 (176,857)
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Cash and cash equivalents at end of period  CONDENSED SEGMENT REPORT  Note  Segment assets  Motor retail  Furniture retail  Insurance & Finance  Head office and eliminations  Segment revenue	Six months ended 30 Sept 12 N\$'000 236,223 116,805 662,979 1,016,007 (208,027) 807,980	Six months ended 30 Sept 11 N\$'000 207,025 68,500 618,190 893,715 (181,465) 712,250	209,696  Year ended  31 Mar 12 N\$'000  245,546 131,900 630,537 1,007,983 (176,857) 831,126
Cash and cash equivalents at end of period  CONDENSED SEGMENT REPORT  Note  Segment assets  Motor retail  Furniture retail  Insurance & Finance  Head office and eliminations  Segment revenue  Motor retail	Six months ended 30 Sept 12 N\$'000 236,223 116,805 662,979 1,016,007 (208,027) 807,980	Six months ended 30 Sept 11 N\$'000 207,025 68,500 618,190 893,715 (181,465) 712,250	209,696  Year ended  31 Mar 12 N\$'000  245,546 131,900 630,537  1,007,983 (176,857) 831,126
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	(7,758)	(801)	(14,123)
	247,455	251,869	516,346
Operating profit after taxation	-	-	-
Motor retail	1,054	1,420	2,661
Furniture retail	1,025	827	1,375
Insurance & Finance	5,221	11,129	17,711
	7,300	13,376	21,747
Head office and eliminations	(5,612)	(3,622)	384
	1,688	9,754	22,131
RECONCILIATION BETWEEN EARNINGS & HEADLINE EAR		a '	
	Six months	Six months	Year
	ended		
	30 Sept	ended 30 Sept	ended
	30 Sept 12	30 Sept	31 Mar 12
Note		N\$'000	N\$'000
	-		<u> </u>
Profit for the period, net of taxation Fair value adjustment on investment	1,688	9,754	22,131
property	-	-	(7,025)
Goodwill impairment loss Profit on disposal of property, plant and	-	-	1,647
equipment		-	(30)
Headline earnings	1,688	9,754	16,723
Headline earnings per share (cents)	3.16	3,901.60	6,689.20
Diluted Headline earnings per share (cents)	3.16	3,901.60	6,689.20

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital N\$'000	Revaluation reserve N\$'000	Contingency reserve N\$'000	Retained income N\$'000	Total equity N\$'000
Balance at 1 April 2011	129	22,036	11,708	32,772	66,645
Total comprehensive income	_		_	9,754	9,754
Profit for the period	_	_	-	9,754	9,754
Other comprehensive income	_	7,426	-	-	7,426
Revaluation of land and buildings, net of tax	_	7,426	-	-	7,426
Transfers to retained earnings		<del>-</del>	(8,720)	8,720	<u>-</u>
Transfer from contingency reserve	_	-	(8,720)	8,720	-

Balance at 30 September 2011	129	29,462	2,988	51,246	83,825
Total comprehensive income	-	-	-	12,377	12,377
Profit for the period	-	-		12,377	12,377
Other comprehensive income Revaluation of land and buildings,	-	32,475	-	-	32,475
net of tax	-	32,475	-	-	32,475
Transfers to retained earnings	-	(15,694)	6,208	9,486	
Transfer to contingency reserve	-	-	6,208	(6,208)	-
Revaluation of land and buildings sold during the year, net of tax	-	(15,694)	-	15,694	-
Contributions by and to the owners of the Group	_		-	(10,000)	(10,000)
Dividends to equity holders	-		-	(10,000)	(10,000)
Balance at 31 March 2012	129	46,243	9,196	63,109	118,677
Total comprehensive income	-	-	-	1,688	1,688
Profit for the period	-	-	-	1,688	1,688
Transfers to retained earnings	-	_	101	(101)	
Transfer to contingency reserve	-	-	101	(101)	-
Contributions by and to the owners of the Group		_		(30,000)	(30,000)
Dividends to equity holders	-		-	(30,000)	(30,000)
Balance at 30 September 2012	129	46,243	9,297	34,696	90,365

## NOTES TO THE FINANCIAL INFORMATION

## 1. BASIS OF PREPARATION

The condensed consolidated interim financial statements have been prepared in accordance with the recognition and measurement requirements of International Financial Reporting Standards (IFRSs), the presentation and disclosure requirements of IAS 34: Interim Financial Reporting, the Companies Act of Namibia and the AC 500 series issued by the Accounting Policies Board (APB). The accounting policies are consistent with those applied for the year ended 31 March 2012. There are no new standards and interpretations effective for the six months ended 30 September 2012. The condensed consolidated interim financial results are unaudited and have not been reviewed by the auditors.

## 2. FOREIGN CURRENCY

The Group's functional and presentation currency is the Namibian Dollar, as the Company's primary listing is on the Namibian Stock Exchange (NSX).

## 3. COMPARATIVE FIGURES

The comparative information for the six months ended 30 September 2011, is consistent with the accounting policies and basis of presentation applied to both the current interim financial period and the previous financial year ended 31 March 2012.

## 4. RELATED PARTIES

During the period under review, certain companies within the Group entered into transactions with each other. These intra-Group transactions have been eliminated on

consolidation. Related party information remains unchanged from that reported at 31 March 2012. Refer to the 31 March 2012 Pre-Listing Statement ("PLS") for further information.

### 5. REVIEW OF OPERATIONS

#### Profit before taxation

- · Group revenue decreased by 2% to N\$247 million.
- $\cdot$  The Group's asset base increased by 13% to N\$808 million.
- · Gross profit increased by 2% to N\$44 million.
- Profit for the period decreased to N\$1.7 million.
- Operating and administrative expenses increased by 13% to N\$56 million.

The increase in operating and administrative expenses of 13% was partly due to the costs incurred in respect of the unbundling. These costs amounted to approximately N\$1 million and were incurred during the six months ended 30 September 2012.

These costs will not have a continuing effect on the financial results of Nictus. The remainder of the increase is due to normal growth of expenses associated with the expanding segments. Investment income was significantly lower in comparison with the six months ended 30 September 2011, due to the fair value adjustment on investment property that formed part of the insurance and finance segment.

### Overview of first six months

The unbundling of the Group was finalised within the first six months of the year. The effective date of the unbundling was 31 August 2012 when shareholders approved the unbundling transaction. Nictus Holdings Limited, holding all Namibian operations, was listed as a primary listing on the Namibian Stock Exchange effective 21 September 2012. The profit for the period decreased significantly compared to the first six months of the prior period. During the first six months investment income from operations was significantly less than the comparable period.

The turmoil in the South African economy resulting from the initial strikes in the mining sector and spreading throughout other sectors of the economy will affect other regions in Southern Africa, including Namibia. The longer term effect will only be visible in the second half of the financial year.

### 6. SEGMENT RESULTS

There was no change in the segments from the 31 March 2012 reported in the Pre-Listing Statement.

Motor retail: Revenue from the motor retail segment remained constant in comparison to revenue for the six months ended 30 September 2011. Revenue in the segment remained under pressure, especially the sale of new vehicles. With the new Isuzu range of vehicles being launched in 2013, product availability during the past six months were challenging. The long awaited new Chevrolet Trailblazer will be launched during November 2012 in Namibia and should have a positive effect on sales.

Furniture retail: Revenue from the furniture retail segment increased by 12%. Profit increased positively by 24% compared to the first six months of the prior year. Growth was obtained through increased market focus through our normal distribution channels.

Insurance and finance: Segment revenue for the first six months ended 30 September 2012 increased by 7% compared to the comparable period. Investment income was significantly lower than in the previous period, due to the fair value adjustment on investment property that formed part of the insurance and finance segment for the six months ended 30 September 2011. The operating profit after taxation for the six months ended 30 September 2012 is lower in comparison to the comparable period due to the fair value adjustment on investment property for the six months ended 30 September 2011. The performance of equities on the JSE remains highly unpredictable and is monitored constantly to ensure returns are maximised.

## 7. HEADLINE EARNINGS

For the six month period ended 30 September 2012 there were no items that impacted the headline earnings calculation.

## 8. BASIC EARNINGS PER SHARE

Earnings per share based on profit for the six months ended 30 September 2012 was 3.16 cents (30 September 2011: 3 901.60 cents), compared to a headline earnings per share of 3.16 cents (30 September 2011: 3 901.60 cents).

# 9. INTERIM DIVIDEND

No interim dividend has been proposed by the Board of directors.

### 10. DIRECTORS

There were no changes to directors since the listing of the Group on 21 September 2012.

#### 11. PROSPECTS

The employees' unrest in South Africa could potentially have a long term negative effect on the economy in Southern Africa in general. The first signs of employees' unrest is also visible in Namibia, but fortunately not on the same scale as in South Africa. The result would be that investors will be looking to more stable economies to invest capital resulting in an outflow of capital.

The Namibian Mining sector is also under pressure with various uranium mines decreasing activities. Due to the decrease in investment, consumer spending will also be affected in the surrounding areas.

Historically the majority of the Group's earnings are earned in the second part of the financial year and the board is of the opinion that the same will apply in the current financial year.

On behalf of the board: J J Retief W O Fourie Windhoek, 6 December 2012

Sponsor to Nictus Holdings Limited in Namibia Simonis Storm Securities (Pty) Ltd Member of the Namibian Stock Exchange